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Wakeel al Duyun LLC
Your true partner

EVERY CLIENT IS UNIQUE.
EVERY DEBT IS NOT CREATED EQUAL.
ALL COLLECTIONS ARE NOT THE SAME



MISSION & VISION

OUR VISION

To be your true partner, customer centric and to build strong and lasting relationship, working out the best way to communicate.

OUR MISSION

- ✔ We listen to each of our partners and are committed to deliver 100% satisfaction
- ✔ We take care of your debt matters and let you focus on business growth
- ✔ To endeavor to be industry leader for commercial and private debt collection service in U.A.E, G.C.C and overseas.
- ✔ Our goal is same as yours, to negotiate and resolve disputes on time.

OUR CORE VALUES

We are committed to deliver top notch service and build strong trust & relation with all our internal and external customers. Integrity, Honesty, Fairness, and accountability is the foundation values of our business.

ABOUT US

Wakeel Al Duyun is specialized for commercial and individual debt collection agency matters. Whether you are an individual or a company, our professional Debt Collectors service will maximize the potential of a successful recovery. From single debts to large portfolios, you will benefit from our Fast Track and Fully inclusive Collection service- We achieve unrivalled results in a very cost effect manner.

Wakeel Al Duyun work in a wide variety of industries in cities all around the nation. You share a common situation: one or more of your clients owes you money that you don't want to write off. You're also seeking answers to a common question.

How can you quickly collect the money you're owed without stress, hassle and costly litigation? You've probably made calls that have gone unreturned, sent e-mails that have been ignored and have been given the run-around or senseless excuses. You're likely at your wit's end. That's where we come in. We're collections specialists with an 85% success rate in recovering large viable debts.





**WE ARE
COVERING**



WHY CHOOSE FOR WAKEEL AL DUYUN?

CLIENT CENTRIC:

Wakeel Al Duyun being a client centric live and breathe their customers and are laser-focused on providing 100% satisfaction, we are completely focused in building long term relation and trust via transparency.



PERSISTANT STRATEGY

Giving you the service and attention, you deserve, while producing a higher-than-expected rate of recovery, is what separates us from our competition

PERSUASIVE NEGOTIATION

Craft a negotiation technique that result in the highest pay out our collections

INCREASE YOUR REVENUE

Concentrate on growing your business instead of focusing on past due accounts

**COST EFFECTIVE,
PROFESSIONAL & PRO ACTIVE**



Start from as little as 12%. Whatever the problem may be, WAKEEL AL DUYUN are the solution, we deliver a low-cost debt collection service that is used by many companies & individuals across U.AE. and even several business partners based all over GCC countries.

PAYMENT OPTIONS:



We provide multiple payment options like Bank Transfer, Cash, Cheque and Installment Basis plans.

REGULAR CASE UPDATE:



You can stay informed about the collection process with real time updates available via our online customer portal. Your dedicate account manager will always be available to you for questions, concerns or updates at your convenience.

EXPERTISE & SERVICES

COMMERCIAL DEBT MANAGEMENT:

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LARGE CLAIMS:

While our collection agency takes claim of all sizes (average claim size must be AED 20,000 or more), we are recognized expert on large claims.

BACKGROUND INVESTIGATION:

We do detail background investigation of the debtor such as the ownership, its employees, how large they are, how long they have been in business and how the business is performing. We will also investigate the background of owners, managers and employees as appropriate. The debt collector uses this information to develop a strategy and in negotiation with debtor.



SKIP TRACING:

Sometime companies might not be reachable at the location provided by the client, we do extensive research to either confirm they are no longer operating or to find them at a new location, operating under different names or with different contact information. We also track down owners, either because they have personal liability for the business debt or to confirm the business is closed.



CREDIT ANALYSIS:

We seek to understand the owner's personal financial situation as well as the company financial position to help us with developing a negotiation strategy and a successful result.

PAYMENT PLAN:

We will strongly prefer to get all your money immediately however we will also negotiate and enforce payment plans, which may have weekly, Bi-weekly or monthly payments. These plans get documented and approved by our client consent.



SETTLEMENT AGREEMENT:

There is risk that the debtor goes out of business before satisfying the obligation in full. In this situation, it may be preferable to negotiate a settlement agreement where the debtor gets a discount but pays the full discounted amount immediately. Clients must approve in writing any settlement agreement.

COLLECTION LITIGATION:

Where an amicable solution cannot be found, we'll follow through with legal negotiation, acting on your side every step of the way, In cases where legal negotiation is unsuccessful, The Wakeel Al Duyun team will facilitate you towards recovering your money through litigation (legal proceedings).





FIELD VISIT:

It's a field visit where an agent will meet with the debtor gather maximum information on the business, do aggressive follow up on debtor, negotiate and discuss settlement plan, discuss, and reconcile disputed invoices, convince the customer to provide CDC, PDC, Bank transfer as well as written agreement to secure the payment.

GET IN TOUCH WITH EXPERTS FOR SUPPORT IN REDUCING CREDIT CARD EMI AND LOW INTEREST RATES.



Not able to pay back your monthly installments to Bank ? Restructure your credit cards with reduce monthly installments.



INDIVIDUAL-PERSONAL DEBT COUNSELLING:

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Debt Consolidation: This program allows us to consolidate your multiple debts under a single loan to make it simpler to repay your debt with reduced monthly installment and lower rate of interest.

Loan & Credit Card Restructuring: If you are struggling to repay a loan or a credit card and tired of paying high interest to the banks, then restructuring is the best suited option for you, we will review your existing debt/liabilities, workout more favorable repayment terms with your existing banks and reduce your monthly installment.ning and budgeting.

Debt Management: Our personalized debt management service that helps you with your financial situation. We will craft a clear framework for your debt management and provide a secured debt-free future. Our objective is to get your debt under control through financial plan

WITH ACCOUNTS RECEIVABLE OUTSOURCING

You do not worry about resource constraints and have the flexibility to scale up or down the scope of outsourcing as you go. Your customers receive specialized and solid support, as we train our experts in your customers' industries and business. You get better transparency and control over your accounts receivable ledger, as everything stays in your name and according to your process and policy.

WITHOUT ACCOUNTS RECEIVABLE OUTSOURCING

You have to hire, train and retain account receivable professionals and it can save you thousands of Dirhams in salary expenses including vacation, benefits and taxes.



You may check the status of your claims anytime you wish via our online portal. Simply enter your name and password and our system will bring up an alphabetical listing of all your accounts. You may then click on each account and view our database debt collection notes. Our online collection agency service allows you to check the status of your claims when it is convenient for you.

OTHER SERVICES

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- ✔ **Criminal Records Checks**
Report will indicate number of active and closed criminal records against the client
- ✔ **Credit Rating Report:**
It's a report indicates information on the business including assets and credit ability
- ✔ **Legal Notice by Court: :**
Legal notice sent directly from our law firm to notify the debtor of the overdue amount
- ✔ **Initiating Police Case**
Include obtaining bank report from bank and submitting all required documents to activate a police case

SERVICE FEE

NO WIN NO FEE DEBT COLLECTION

Hiring the quality of Wakeel Al Duyun recovery team working with No Win No Fee guarantees you the lowest cost and the highest result. Wakeel Al Duyun offers best the solution for both domestic and international debt collection cases. We have no hidden fees.

Our goal is to recover the unpaid amount from your debtor as much as possible. 95% of the cases solved in the pre-legal debt collection phase are solved based on the No Win No Fee debt collection principle. This allows you to successfully recover your claim at minimal collection costs.

In the extrajudicial debt collection phase, we collect without court intervention on a No Win No Fee basis, which is the same principle for No Cure No Pay. Depending on whether a complete, partial or no collection takes place, our fees are based on the outcome of your case.



MINIMUM RISK FOR MAXIMAL RESULTS:

- ✔ We contact your debtor by phone, e-mail, Office Visits & via Skip Tracing tools.
- ✔ We talk to your debtor in their native language, making your debtor more cooperative
- ✔ Customized approach for your debt collection case
- ✔ Access to the largest debt collection database
- ✔ We conduct a thorough credit check of your debtor
- ✔ Experience in the local business culture
- ✔ We carry legal authority making your debtor more inclined to pay.



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